



The most important **free** tools for any website owner

Google Webmaster Tools & Google Analytics





An introduction to Google Analytics and Google Webmaster Tools

Google Webmaster Tools

Google Webmaster Tools provides you with detailed reports about your **pages' visibility on Google**. **Diagnose problems, discover your link and query traffic and share useful information** about your website with Google.

url: www.google.com/webmasters



Google Analytics

Google Analytics helps you **analyse visitor traffic** and paint a **complete picture of your websites audience and their needs**. This data enables you to make informed decisions about where to focus your energy on website improvements.

url: www.google.com/analytics





www.google.com/webmasters



> Google Webmaster Tools



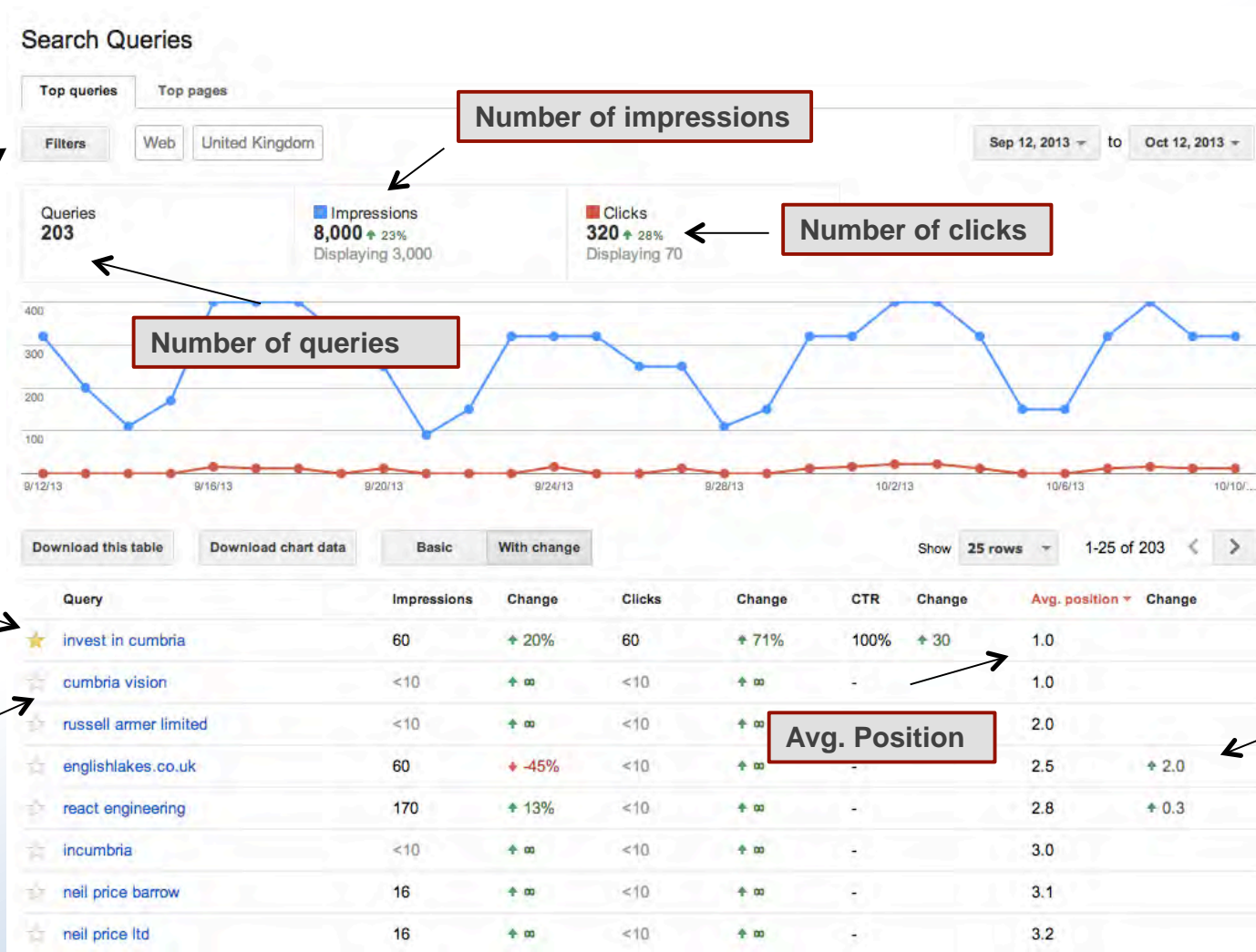
What will **Google Webmaster Tools** show you?

- **Search phrases** that your website appears in Google for
- Any **inbound links to your website** from other websites
- **Sitemaps** you have submitted to Google (pages, Images...)
- **Errors with your website** (connection errors, not found pages...)
- **HTML improvements** that can be made to your website
- Details about your websites **structured data** (Rich snippets)
- + Much more



Google Webmaster Tools

> **Search phrases** your website appears in Google for



Filters

Number of impressions

Sep 12, 2013 to Oct 12, 2013

Adjust the data date range

Number of clicks

Number of queries

Starred queries

Avg. Position

Search phrases

Change



Google Webmaster Tools

> **Inbound links** to your website from other websites

Links to Your Site

Total links **337,700**

Who links the most

cumbria.gov.uk	195,992
in-cumbria.com	130,904
cumberlandnews.co.uk	8,013
cumbriachamber.co.uk	1,304
cumbriacc.gov.uk	666
More »	

Your most linked content

http://www.investincumbria.co.uk/	337,621
/our-strengths/sector/digital-and-creative/	22
/why-cumbria/location/	15
/business-properties/business-parks/	6
/why-cumbria/lifestyle/	5
More »	

Total number of links to your website

What content is being linked to?

Who is linking to your content?



Google Webmaster Tools

> Sitemaps for Google to understand your site

Sitemaps ADD/TEST SITEMAP

By me (2) All (2)

Sitemaps content

All content types	Web pages	Images
Submitted	5,382 Submitted	3,312 Submitted
Indexed	4,248 Indexed	1,542 Indexed

Submitted vs Indexed

Content Type	Submitted	Indexed
Web	5,382	4,248
Images	3,312	1,542

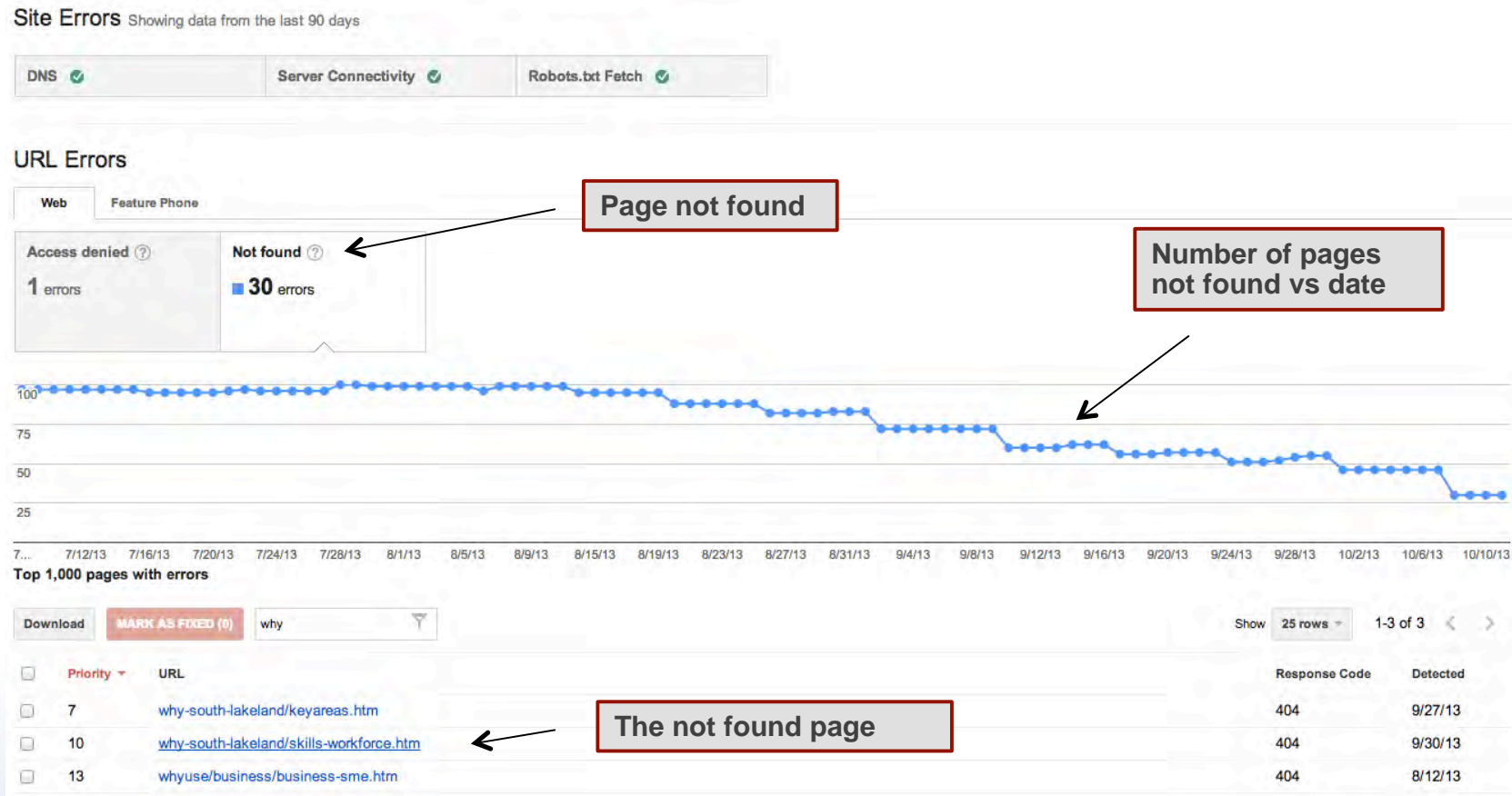
Sitemaps (All content types)

Download All Resubmit Delete **The sitemaps you have submitted** Show 25 rows 1-2 of 2

#	Sitemap	Type	Processed	Issues	Items	Submitted	Indexed
1	/image_sitemap.xml	Sitemap	Oct 11, 2013	-	Web Images	1,656 3,312	1,656 1,542
2	/sitemap.xml	Sitemap	Oct 10, 2013	-	Web	3,726	2,592



Google Webmaster Tools > Errors with your website





Google Webmaster Tools

> **HTML improvements** that can be made to your content

HTML Improvements

Duplicate title tags ← **The HTML issue**

Your title provides users and search engines with useful information about your site. Text contained in title tags can appear in search results pages, and relevant, descriptive text is more likely to be clicked on. We recommend reviewing the list and updating the title tags wherever possible.

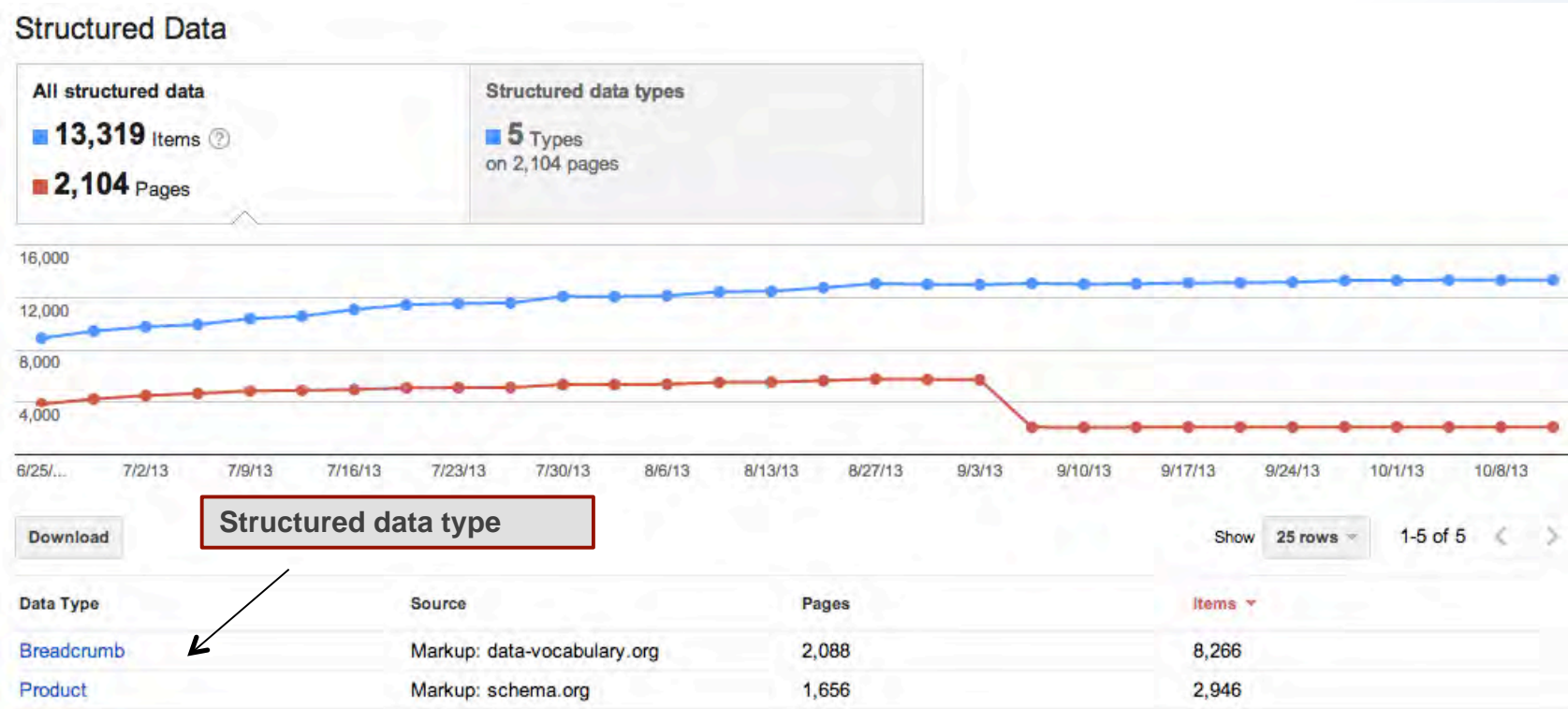
[Download this table](#) **The duplicated title tag** Show **25 rows** 1-4 of 4 < >

Pages with duplicate title tags	Pages
▶ Invest In South Lakeland -	3
▶ Invest In South Lakeland - South Lakeland District Council Supplier Briefings	2



Google Webmaster Tools

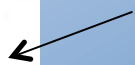
> Structured data found on your website



Structured data type



How this looks in Google Search results



[Lincat EB3F | Automatic Lincat EB3F Water Boiler - Catering Applia...](#)
www.catering-appliance.com > ... > Commercial Water Boilers - ...
★★★★★ Rating: 4.8 - 10 reviews - £381.60 - In stock
The **lincat EB3F** autofill water boiler has a built in water filtration system that improves water quality and reduces limescale build-up.



Webmaster Tools > Structured data

Ads related to [lincat eb3f](#) ⓘ

[Lincat EB3F Water Boiler - CS-Catering-Equipment.co.uk](#)
www.cs-catering-equipment.co.uk/EB3F ★★★★★ 337 seller reviews
The Lincat EB3F available now with a great price and free delivery

[Lincat EB3F - £318](#) 01293 775073
www.cedtrade.co.uk/s/lincat-eb3f ▼
Free Next Day Delivery! 2 Years Full Warranty

[Shop for lincat eb3f on Google](#)

Sponsored ⓘ



[Lincat EB3F Water Boiler](#)
£381.60
CS Catering...



[EB3F Water Boiler 31 Litre](#)
£383.99
Global Foods...



[Lincat EB3F FilterFlow ...](#)
£381.60
Shop-Equip



[Lincat EB3F Filterflow ...](#)
£381.60
Corr Chilled



[Lincat Auto Fill Water Boiler ...](#)
£381.60
nextdaycateri...

[Lincat EB3F Filter Flow Auto Water Boiler EB3F - Discount Catering ...](#)
www.hopkins.biz › Shop › Beverages › Water Boilers | Counter Top ▼
Catering Equipment Up To 40% Off! Lincat automatic fill water boiler with Free delivery. Low cost, easy-fit replacement filter cartridges.

[Lincat EB3F | Automatic Lincat EB3F Water Boiler - Catering Applia...](#)
www.catering-appliance.com › ... › Commercial Water Boilers - ... ▼
★★★★★ Rating: 4.8 - 10 reviews - £381.60 - In stock
The lincat EB3F autofill water boiler has a built-in water filtration system that improves water quality and reduces limescale build-up.

[Lincat EB3F Filter-Flow Automatic Water Boiler - Kitchen Solutions](#)
www.kitchensolutions.co.uk/lincat-eb3f-filter-flow-automatic-water-boil... ▼
The Lincat EB3F FilterFlow Water Boiler uses an LCD panel to keep you informed of the boiler's status at all times. It advises when heating is in progress, when ...

Breadcrumb

Structured data

The great thing about rich snippets is that it lets your website stand out compared to a non-structured website

Rating

Stock level

Price



> Google Webmaster Tools



A quick **recap** on Google Webmaster Tools

- Shows **search phrases** you appear in Google search results for
- Shows **inbound links to your website** from other websites
- Shows **sitemaps** you have submitted
- Displays any **errors with your website**
- Shows any **HTML improvements** that can be made
- Shows your **structured data**
- + Much more



Google Analytics

www.google.com/analytics



> Google Analytics



What information is available in **Google Analytics**?

- **Real-time** website data
- Information about the websites **audience**
- Who is **driving traffic** to the website
- **Most visited** website content
- The websites top **landing pages**
- + Much, much more



Google Analytics > Real-time data

Overview

Create Shortcut BETA

Right now

6

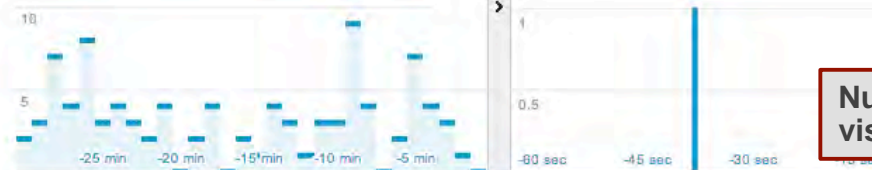
active visitors on site

Number of people on the site right now

Pageviews

Per minute

Per second



Number of visitors on page



Top referring sites

Top Referrals:

Source	Active Visitors
There is no data for this view.	

Top Active Pages:

Active Page	Active Visitors
1. /buffalo	1 16.67%
2. /fridge-freezers	1 16.67%
3. /panasonic-ne-1037-commercial-microwave	1 16.67%
4. /polar-cd085-upright-freezer-single-door	1 16.67%
5. /prodis-dbq220svh-bottle-cooler	1 16.67%
6. /waring-commercial-mx1100...ek-cb136-hi-power-blender	1 16.67%

Active pages

Social traffic

Top Social Traffic:

Source	Active Visitors
There is no data for this view.	

Top Keywords:

Keyword	Active Visitors
1. beer fridges	1
2. buffalo commercial catering oven	1
3. panasonic combi oven	1
4. quiet commercial blender	1

Keywords used to find your website

Top Locations:



Google Analytics

> The audience

Audience Overview

Sep 15, 2013 - Oct 15, 2013

Email Export Add to Dashboard Shortcut

All Visits
100.00%

Date range

Note: you can also compare date ranges

Overview

Visits vs. Select a metric

Hourly Day Week Month

Visits



Unique visitors

Total number of web pages visited by the visitors

Total number of visits

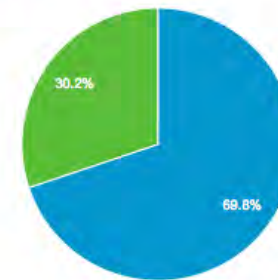
16,454 people visited this site

Visits
22,080

Unique Visitors
16,454

Pageviews
57,809

New Visitor Returning Visitor



Pages / Visit
2.62

Avg. Visit Duration
00:02:06

% New Visits
69.82%

Average Number of pages visited per visit

Average visitor duration

Number of new visitors



Google Analytics

> Traffic sources

Default Channel Grouping		Acquisition			Behavior		
		Visits ? ↓	% New Visits ?	New Visits ?	Bounce Rate ?	Pages / Visit ?	Avg. Visit Duration ?
		2,234 % of Total: 100.00% (2,234)	77.13% Site Avg: 77.04% (0.12%)	1,723 % of Total: 100.12% (1,721)	41.58% Site Avg: 41.58% (0.00%)	4.03 Site Avg: 4.03 (0.00%)	00:02:55 Site Avg: 00:02:55 (0.00%)
<input type="checkbox"/>	1. Organic Search	1,020	76.27%	778	41.37%	4.26	00:02:59
<input type="checkbox"/>	2. Direct	624	81.73%	510	41.03%	4.00	00:02:47
<input type="checkbox"/>	3. Referral	514	73.74%	379	40.27%	3.86	00:03:07
<input type="checkbox"/>	4. Social	76	73.68%	56	57.89%	2.26	00:01:49

Organic traffic from search engines

Traffic from easy to remember urls, bookmarks and favorites

Referral traffic from other websites

Traffic from social network posts



Google Analytics

> Referral traffic

Referral source

Number of visits from this referral

Identify weaknesses in the links. It could be that they are linking to a weak off topic page

Source	Acquisition			Behavior		
	Visits ? ↓	% New Visits ?	New Visits ?	Bounce Rate ?	Pages / Visit ?	Avg. Visit Duration ?
	514 <small>% of Total: 23.01% (2,234)</small>	73.74% <small>Site Avg: 77.04% (-4.29%)</small>	379 <small>% of Total: 22.02% (1,721)</small>	40.27% <small>Site Avg: 41.58% (-3.16%)</small>	3.86 <small>Site Avg: 4.03 (-4.17%)</small>	00:03:07 <small>Site Avg: 00:02:55 (6.78%)</small>
<input type="checkbox"/> 1. southlakeland.gov.uk	285	69.82%	199	36.84%	3.85	00:03:24
<input type="checkbox"/> 2. investinsouthlakeland.co.uk	40	27.50%	11	35.00%	5.58	00:07:00
<input type="checkbox"/> 3. lakeview-guesthouse.co.uk	17	94.12%	16	70.59%	2.47	00:02:27
<input type="checkbox"/> 4. lakes-online.co.uk	16	93.75%	15	50.00%	2.56	00:00:45
<input type="checkbox"/> 5. tourofbritain.co.uk	16	87.50%	14	50.00%	3.56	00:01:21
<input type="checkbox"/> 6. lakesidehotel.co.uk	11	100.00%	11	27.27%	4.45	00:02:19
<input type="checkbox"/> 7. kosuichihou.com	10	90.00%	9	40.00%	3.60	00:01:27
<input type="checkbox"/> 8. conistontic.org	9	88.89%	8	22.22%	4.00	00:02:11
<input type="checkbox"/> 9. hillthwaite.com	9	88.89%	8	66.67%	3.33	00:01:00
<input type="checkbox"/> 10. applications.southlakeland.gov.uk	6	66.67%	4	50.00%	2.33	00:00:10



Google Analytics

> Most visited site content

Exit rate is the number of people who leave your website from that page



Page	Pageviews	Unique Pageviews	Avg. Time on Page	Entrances	Bounce Rate	% Exit
Webpage	9,003 <small>% of Total: 100.00% (9,003)</small>	6,818 <small>% of Total: 100.00% (6,818)</small>	00:00:58 <small>Site Avg: 00:00:58 (0.00%)</small>	2,234 <small>% of Total: 100.00% (2,234)</small>	41.58% <small>Site Avg: 41.58% (0.00%)</small>	24.81% <small>Site Avg: 24.81% (0.00%)</small>
1. /	943	620	00:01:31	581	38.04%	32.98%
2. /events/search.php	533	335	00:00:25	85	11.76%	9.94%
3. /see-and-do/	392	298	00:00:25	101	17.82%	11.99%
4. /enjoy/towns-and-villages/	382		00:00:47		40.00%	14.14%
5. /events/	324		00:00:31		29.03%	15.43%
6. /hidden-gems/	272	182	00:00:57		25.00%	16.18%
7. /activities-south-lakeland/	220	166	00:00:21	20	25.00%	12.27%
8. /activities-south-lakeland/on-foot/	200	155	00:01:49	92	56.10%	42.50%
9. /see-and-do/attractions/	193	152	00:02:12		50.00%	37.82%
10. /see-and-do/tourist-information-centres/	178	154	00:01:45		48.41%	46.07%

Number of page views the page had in the given period

Bounce Rate is the percentage of people who left your site from the page they entered on

Average amount of time the user has spent on the webpage



Google Analytics

> Top landing pages

The average amount of time a user spends on the site after landing on the page

Landing Page	Acquisition			Behavior		
	Visits	% New Visits	New Visits	Bounce Rate	Pages / Visit	Avg. Visit Duration
Webpage	2,234 <small>% of Total: 100.00% (2,234)</small>	77.13% <small>Site Avg: 77.04% (0.12%)</small>	1,723 <small>% of Total: 100.12% (1,721)</small>	41.58% <small>Site Avg: 41.58% (0.00%)</small>	4.03 <small>Site Avg: 4.03 (0.00%)</small>	00:02:55 <small>Site Avg: 00:02:55 (0.00%)</small>
1. /	581	70.74%	411	38.04%	4.64	00:03:57
2. /see-and-do/tourist-information-centres/	126	88.10%	111	48.41%	2.80	00:02:41
3. /see-and-do/	101	82.18%	83	17.82%	4.59	00:03:17
4. /events/search.php	85	91.76%	78	11.76%	6.15	00:02:49
5. /activities-south-lake	82	90.24%	74	56.10%	2.78	00:02:30
6. /events/windermere/	72	94.44%	68	41.67%	4.24	00:02:08
7. /events/kirkby-lonsdale/	67	77.61%	52	29.85%	3.51	00:01:19
8. /events/	62	69.35%	43	29.03%	6.35	00:03:11
9. /events/whats-on-2013/	59	76.27%	45	44.07%	4.07	00:02:03
10. /events/kendal	55	76.36%	42	30.91%	6.73	00:03:20

Number of visits to the page in the given period

Percentage of new visits to the page



> Google Analytics Tips



My tips on using Google Analytics effectively

- Exclude local traffic in your data using **filters**
- Track on and offline campaigns using the **Google url builder**
- Set up **dashboards** for consolidating important reports
- Add **event tracking** to elements on your website
- If you sell products online, be sure to set up **conversion tracking**
- **Set up goals** (e.g. a conversion, event, length of time on site...)
- **Link** your Google Webmaster tools account to Google Analytics
- Run A/B or A/B/C **experiments** to see what works
- Make **annotations** when you make changes on your website

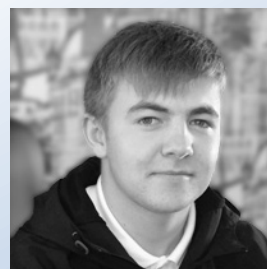


> About SCK Web Works Ltd

Team of 8 web professionals covering every aspect of web



Located in Kendal, Cumbria
6 years in the web business
Created over 150 websites



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Email: team@sck-webworks.co.uk
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Thank you for listening...